

The consultation on one page

- 0 **Before:** ask how they feel about their trees.
- 1 **People first:** at least twelve sincere questions.
- 2 **Permission:** “Would it be helpful if I pointed those out?”
- 3 **Two whys:** “Why do you want to do that?” What matters most?
- 4 **Walk and show:** accurate words. Don’t say it is unless you know.
- 5 **Options:** all the information, the limits, then their decision.
- 6 **Write it:** concern, objective, prescription. No call from the crew.
- 7 **Follow up:** with help, until yes, no, or a negotiation.

